Line of Business Demos~~(5)~~

These Line of Business demos offer a full set of assets and DVA files that can be accessed below ~~or~~ and from Sales Central. They align with the Autonomous Solution demo for Departmental Reporting, featuring ADW to optimize query performance and analyst productivity. You can upload these data sets to OAC or DVD to demonstrate the value of Oracle solutions to LOB analysts and business managers.

**Take Control of Your Data and Analytics with Autonomous Data Warehouse** – providing a full set of customer facing demo videos, scripted demo walkthroughs and DVA/Excel files by LOB highlighting the power and value of ADW for analysts.

Line of Business Assets (this should be the table heading – in the current design it looks disconnected from the table)

This table design looks different than the one Sumitra sent in the design? Can we bold the column headings to make them stand out more, centre the column titles and the word Link, and move the file type to the line below the column heading? I believe that is how it was in the design.

| Line of Business | Video | Demo Walkthrough(.pptx) | DVD Live Demo(.dva) | Demo Data Sets(.xlsx) | Video Script(.docx) |
| --- | --- | --- | --- | --- | --- |
| Finance | [Link](https://video.oracle.com/detail/video/6026492143001/) | [Link](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121766&type=TRAINING&code=SCOfferingDetail) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD83EC17DB9FC8789952EA5DF6C3FF17C1177A968060/fileview/D704C01DA5408334939DD3A6F6C3FF17C1177A968060/_Credit_Exposure_and_Opportunity_03-15.dva) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDE168D5DFD6448EB13A687FF6C3FF17C1177A968060/fileview/DE9C8280D4C084C8A7D86FB9F6C3FF17C1177A968060/_Finance_Data3_Create.xlsm) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDF3F60F9B43A5EF47E99E1CF6C3FF17C1177A968060/fileview/D5020F9100F895C1AC6B05BFF6C3FF17C1177A968060/_Finance_Script_V8_-_FINAL.docx) |
| HR | [Link](https://video.oracle.com/detail/video/6031919065001) | [Link](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121759&type=TRAINING&code=SCOfferingDetail) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDCBAA29C1B9A1F64A539D99F6C3FF17C1177A968060/fileview/DCB52DFF432F8535AE39AD81F6C3FF17C1177A968060/_Recruiting_Status_and_Interview_Experience_Dashboard_4-5.dva) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD080576E46C4928AF86C2C6F6C3FF17C1177A968060/fileview/D3A6B29391D3023C9FF2E48CF6C3FF17C1177A968060/_HR_Data_Create.xlsm) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDB115B35383B60949973EF8F6C3FF17C1177A968060/fileview/DD32EA69B29733175CAE9DF4F6C3FF17C1177A968060/_HR_Script_V8_-_FINAL.docx) |
| Marketing | [Link](https://video.oracle.com/detail/video/6031924432001) | [Link](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121760&type=TRAINING&code=SCOfferingDetail) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD8749E3F325528B6D42D70BF6C3FF17C1177A968060/fileview/D433217E561AEBBA55FF7C70F6C3FF17C1177A968060/_Campaign_ROI_03-26.dva) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD18BD3A92130144B392D0FAF6C3FF17C1177A968060/fileview/DB853743F10D26FC65CDC4F1F6C3FF17C1177A968060/_Marketing_Data_Create.xlsm) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD0AEE3E4DA72771EF1EB442F6C3FF17C1177A968060/fileview/D2044D61BA1D8032595BCF80F6C3FF17C1177A968060/_MARKETING_Script_V8_-_FINAL.docx) |
| Sales | [Link](https://video.oracle.com/detail/video/6033439376001) | [Link](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121766&type=TRAINING&code=SCOfferingDetail) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD5A9859BE76059AEA38D1AFF6C3FF17C1177A968060/fileview/D6535C0A924734B0A6C9F3D6F6C3FF17C1177A968060/_Sales_Expense_Management_3-15.dva) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDEC98B87B693EC3FB201B8BF6C3FF17C1177A968060/fileview/DBC972A52E70AAE1F4859353F6C3FF17C1177A968060/_Sales_Data_Create.xlsm) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDC64863AFCA327DB96727E8F6C3FF17C1177A968060/fileview/D2889FC95D6723579E1D4A55F6C3FF17C1177A968060/_SALES-Script-V8_-_FINAL.docx) |
| Service | [Link](https://video.oracle.com/detail/video/6034841312001) | [Link](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121764&type=TRAINING&code=SCOfferingDetail) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD99FA313C483C5A1A1838A0F6C3FF17C1177A968060/fileview/D6EDE6266DB40E327E3F458AF6C3FF17C1177A968060/_Contact_Center_Performance_4-3.dva) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD7FCEDBEE764AE615CE9A6BF6C3FF17C1177A968060/fileview/DD8C819F8E36609310AB7113F6C3FF17C1177A968060/_Service_Data_Create.xlsm) | [Link](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD151F850DB9B411EB4D906AF6C3FF17C1177A968060/fileview/D743E2767226FBF1FD9A2712F6C3FF17C1177A968060/_SERVICE_Script-V8_-_FINAL.docx) |

Cross Line of Business Assets: (this should be the table heading – in the current design it looks disconnected from the table)

| Training | Customer Facing | Getting Started |
| --- | --- | --- |
| [Audio Replay](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121774&type=TRAINING&code=SCOfferingDetail) | [Social and Email Guide](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=122148&type=OTHER&code=SCOfferingDetail) | [Introduction](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121053&type=MKT_COLLAT_PACK_OFFER&code=SCOfferingDetail) |
| [Training Deck](https://salescentral.oracle.com/SalesCentral/faces/SCAsset?id=121775&type=TRAINING&code=SCOfferingDetail) | [Short Video (:41)](https://video.oracle.com/detail/video/6030055588001/) | [Live Demo Installation](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD03F7190B6A7D632200FFA9F6C3FF17C1177A968060/fileview/D829E9C994CE2357F77EA9F1F6C3FF17C1177A968060/_ADW_DVD_LOB_Demo_-_Installation.docx) |
| [All LOB Demo Script](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDABEFFA998C491D66737299F6C3FF17C1177A968060/fileview/D9A2E1685F90AF17F19B3D70F6C3FF17C1177A968060/_ADW_DVD_Demo_Script_-_All_LOBs.docx) | [All LOB Dashboards](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD058EF5D0C5CA40A1EC7ECAF6C3FF17C1177A968060/fileview/D4D89E1EF76EF51C88D1C41DF6C3FF17C1177A968060/_ADW_DVD_-_All_LOB_Dashboards.pptx) | [OraDocs Workspace](https://oradocs-corp.documents.us2.oraclecloud.com/documents/folder/F21C29D1576B10FD419FC1BCF6C3FF17C1177A968060/_LOB_Content_(Scripts_and_Demos)) |

**Line of Business Analytics Dashboards** - PPT and DVA files showcasing analytics dashboards relevant to specific Line of Business managers.

| **LOB** | **Canned Demo with Script** | **Demo Script Explanation** | **DVA for Live Demo** (Password: welcome) *Note: Please use the CSV version – the loader database is not publicly accessible at this time* |
| --- | --- | --- | --- |
| Finance ~~Manager~~ | [PPT](https://oradocs-corp.documents.us2.oraclecloud.com/documents/office/view/D1FEBC0F7EE12AC22FC22A19F6C3FF17C1177A968060) | [MP4](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD016DFAD44B94D21205D7D2F6C3FF17C1177A968060/fileview/D4C33B5779D8D632B9BC7F8BF6C3FF17C1177A968060/_Financial_Analytics.mp4) | [DVA](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD0D8955F0E37C71BCBB575DF6C3FF17C1177A968060/file/D49E9DCC45DAA0E6588D3A5BF6C3FF17C1177A968060/_Finance_Manager.dva) |
| HR ~~Manager~~ | [PPT](https://oradocs-corp.documents.us2.oraclecloud.com/documents/office/view/D4C329F977A1FFFDFFA080FAF6C3FF17C1177A968060) | [MP4](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD09A99294B3B7BC7F4647D1F6C3FF17C1177A968060/fileview/DEC5BD1A31A5649FB61A740DF6C3FF17C1177A968060/_HR_Analytics.mp4) | [DVA](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD91F5F28A534AC09017D9EEF6C3FF17C1177A968060/file/D642486D2D4AB590F54E0FEEF6C3FF17C1177A968060/_HR_Analytics.dva) |
| Marketing ~~Manager~~ | [PPT](https://oradocs-corp.documents.us2.oraclecloud.com/documents/office/view/D3780B3FCE69124A204457BDF6C3FF17C1177A968060) | [MP4](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD1C004200278A049C226DAFF6C3FF17C1177A968060/fileview/D1E7D4CD819F854C7B9DA1BEF6C3FF17C1177A968060/_Campaign_Analytics.mp4) | [DVA](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD5B7C5FF4A0E2335FC96C10F6C3FF17C1177A968060/file/D552EFCFFF6CF7AE9E4F385AF6C3FF17C1177A968060/_Marketing_Analyst.dva) |
| Sales ~~Manager~~ | [PPT](https://oradocs-corp.documents.us2.oraclecloud.com/documents/office/view/D44AEF60215EA25C9BBD2C70F6C3FF17C1177A968060) | [MP4](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LDF0625801231C3D6E81133EF6C3FF17C1177A968060/fileview/DF6E00299B3F1F4FB6F57169F6C3FF17C1177A968060/_Sales_Analytics.mp4) | [DVA](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD8598A12EBA413F51594265F6C3FF17C1177A968060/file/DA385DE1AE8A36CA23E8F89DF6C3FF17C1177A968060/_Sales_VP.dva) |
| Procurement ~~Manager~~ | [PPT](https://oradocs-corp.documents.us2.oraclecloud.com/documents/office/view/D2E019C2009CDA4ED96B77DDF6C3FF17C1177A968060) | *n/a* | [DVA](https://oradocs-corp.documents.us2.oraclecloud.com/documents/link/LD2A8B189155450A0683C7EAF6C3FF17C1177A968060/file/DAFD003DDBF25A3BC2E063ABF6C3FF17C1177A968060/_Procurement_Manager.dva) |

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**Departmental Reporting**

Our Departmental Reporting demo highlights LOB-focused data and the ability for Analysts to scale up CPUs in ADW to optimize query performance. This demo runs on the NA Information Management tenancy – please request SE help to deliver a demo, lead a workshop, or for technical demo support.

<insert space>  
This demo also aligns with a set of marketing assets and LOB DVA files that you can leverage and upload to OAC or DVD to demonstrate the value of Oracle solutions to LOB analysts and business managers. Click the LOB demo link below to access these additional assets.

Line of Business Demos

[Line of Business Demos](http://solutionengineering-devops.us.oracle.com/imassetportaltesting/index.html?demotype=lob)

….continue with the rest of the existing Dept Reporting page…